

Ian O. Ihnatowycz Institute for Leadership



Ian O. Ihnatowycz Institute for Leadership ▾

- About
- Research
- Cases
- Teaching
- News & Events**
 - > News
 - > Events
 - > Media Appearances
- Conferences
- Blog
- Videos
- Teaching
- Contact Us

Speaker

Bill Vlaad, Vlaad and Company Founder and Director, Amy Wilson speak in Professor Konrad's Class



Mar 28, 2011

Vlaad and Company Provides Career Advice for Working with Recruiters

Landing the first job after graduation can feel like a daunting task. Understanding how to get noticed by a recruiting firm can help students in their future careers.

Vlaad and Company Founder Bill Vlaad and Director Amy Wilson talked to students about how a recruiting firm can benefit their job search. Vlaad and Wilson talked about what a recruiter really does, the relationship between company, recruiter and candidate, as well as how students can get noticed by a recruiter once they graduate.



Vlaad said that recruiters do not usually look at those who have just graduated, but a recruiter can help once they are working in the industry and are looking for their next career move. For students, the best job resources are on campus, such as alumni network and on-campus recruiting from companies. Building a long-term relationship with recruiters, first by sending a resume by email, and even by sending referrals and information about contacts, will help students get noticed.

"Don't just call a recruiter if you're job searching; be a source, be a referral. It's a great form of networking and will make you stand out."

Wilson and Vlaad discussed the rights that a candidate should expect when dealing with a recruiter. For instance, a candidate should expect feedback, but never pressure. "There should always be a respect for your time and position," Wilson said.

"The best way to get noticed by a headhunter is to focus your energy on your current job."

SHARE:

Follow Us

Watch our Videos

Follow @IveyLeadership

At Ivey, we teach students the skills and capabilities that will help them to become leaders who think cross-enterprise.

Follow Us

Watch our Videos

Follow @IveyLeadership

Latest Research

Leadership Perfected: Leading from The Whole You
Oct 10, 2012

Heavy Lifting: Leading in Modern Times
Oct 10, 2012

The War for Talent in China
Oct 10, 2012

→ More Leadership Research

Latest Video



Crisis and Communication

Feb 10, 2011

Peter Aceto talks about coming together as a team during a crisis; and the importance for a leader to be transparent with the employees.

→ [Play Video](#)

Featured Cases

Craig Kielburger Cases

Mar 26, 2012

Apple

Mar 5, 2012

Olympus and the Whistleblower President

Feb 24, 2012

→ [More Leadership Cases](#)

 [Subscribe](#)

Contact Us

Gerard Seijts

Executive Director

(519) 661-3968

Email: gseijts@ivey.ca

About Ivey

- [Why Ivey?](#)
- [Case-Method Learning](#)
- [Cross-Enterprise Leadership](#)
- [Quick Facts](#)
- [Our Campuses](#)



Publications

- [Intouch](#)
- [Inside @ Ivey](#)
- [Impact](#)
- [Ivey Business Journal](#)
- [Ivey Purchasing Managers Index](#)

Directories

- [Faculty](#)
- [Research](#)
- [Case Sales](#)
- [Contact Us](#)
- [Dean's Office](#)

Resources

- [eZone](#)
- [Intranet](#)
- [Alumni Portal](#)
- [C.B. "Bud" Johnston Library](#)
- [My Ivey](#)

[To Top](#) ↑